



220 INFO HWY. COURT • SLINGER, WI 53086

Happy Spring Everyone!

As I write this newsletter, I have no idea what kind of Spring we will have this year but crossing my fingers that snow and slush are not going to make an appearance! However, I am always thinking about what maintenance can do for your vehicles and I want you to understand the simplicity of most maintenance. This month's coupon includes a coolant flush and I know most of you don't know what it is or why you need one so here we go!

Coolant needs to be changed too. Not as often as your oil does, but still, you will need to change or "flush" the coolant in your car. Coolant needs to be flushed because it breaks down over the years and then loses the ability to serve its purpose of maintaining optimum temperature of the engine and preventing corrosion. Dirt and rust particles are floating inside the coolant which can clog your radiator or heater core. Clogs in the radiator will cause your car to overheat. A clog in the heater core will prevent heat from getting into the car. A heater core replacement is a very expensive repair, like \$600-\$900 expensive. All to have some heat. Yikes!

In a coolant or radiator flush, all of the old coolant is drained or flushed out and new clean efficient coolant is added in. So, how often should you get a coolant flush? It is best to follow your owner's manual. Each car has its own maintenance schedule and your owner's manual will tell you when in miles or month/years to have your coolant flushed.

Please consider doing your regular maintenance like your owner's manual or mechanic tells you. We are happy to perform your maintenance needs and fix your major repairs! Thank you for your continued business!

Joe

Is Your Car Worth Repairing? Or Should You Replace It?

Your car has been in the shop more than in your driveway lately. And you have another big repair on the horizon. You're sick of sinking money into it, but you're not sure what to do next.

Do you keep throwing cash into it and hope it doesn't break down again? Or do you sell it and use that money toward another ride? It's a big decision.

The first step in solving a dilemma like this is to do a little math. Your calculations will point you in the right direction and help take the stress out of your decision-making!

Should I Repair or Replace My Car?

Before we get into the numbers, it's important to remember there's always a spectrum when it comes to car repairs. **Meaning the math can only show you so much—like whether you're leaning more toward a repair or replacement.** Other factors, such as repair frequency and what you owe on your car, come into play as well. Keep these in mind as you're running your numbers.

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First, estimate the value of your car (without repairs). Sites like Kelley Blue Book or Edmunds are good examples of resources that can help you with your estimation. Just for argument's sake, let's say it's \$5,000. And your estimated repair is \$1,000. We'll say for this example that the repair will bring the value of your car up to \$6,000. That may not be the case in every situation, depending on the overall condition of your car and the type of repair. Joe's can help give you an idea of how much value your repair will add to your car.

So in this example, if you had to sell your car immediately after the repair, you'd still recoup the money you just put into it. In this case, you're probably leaning more toward a repair. Now, if this is your commuter car and you're getting to work late once a week thanks to a breakdown, it might be time to evaluate what these repairs are really costing you—in terms of headaches.

On the other hand, if that initial mechanic bill was closer to \$2,000, and the value of the car increased to only \$6,000 with the repair, you're likely leaning toward selling the car and putting that money toward another car with your \$7,000. That way, you're essentially getting a better car for the same money.

Joe's Can Help

What repairs can wait?

At Joe's we always tell you what to prioritize when it comes to repairs. We know that no one wants to pay an expensive car repair bill so we will explain to you how much "life" is left in the part we are telling you needs repairing. Sometimes for safety reasons you won't be able to wait, but sometimes if there's a good percentage left of use, there is time left before repairing it giving you time to save for that necessary expense. Don't skip important safety features like brakes, tires and timing belts. But you can live without automatic windows for a while.

Help Yourself by Making a Budget for Future Repairs

Ensure this issue doesn't happen to you again by creating a line item in your budget for future car repairs and maintenance. That way, the money will be there waiting for you when you need it—and you will.

If You Want a Replacement: Should You Lease, Buy New, or Buy Used?

Let's say you've decided it's not worth it to repair your current car. You're ready for something else. While it's

tempting to want your next car to be new and under warranty (read: no repairs!), the last thing you want to do is head to the nearest new car dealership. Here's why:

New Cars.

The depreciation on a new vehicle is jaw-dropping. A \$20,000 car will be worth about \$8,000 in five years. That's a 60% decrease! Even after just one year, the car could go down in value as much as 25%. So unless you have a net worth over \$1 million, don't buy new—ever. Let someone else absorb the depreciation.

Leased Cars.

A lease is simply the most expensive way to operate a car. Every month, your lease payment goes to cover the car's depreciation plus the dealer's profit. At the end of the lease, you have zero equity in the car, but you do have the option to buy it. That may or may not be a good deal since the purchase price is set at the beginning of the lease and isn't based on the actual value of the car at the end of the lease. Then there are the fees—a fee you'll pay if you exceed a certain number of miles or have excessive wear and tear on the car, a fee you'll pay if you decide not to buy the car when your lease is up, and a fee you'll pay if you do decide to buy it. All that adds up to a good deal for the dealer—not for you.

Used Cars.

Your best bet is to buy an affordable, used car with the money you have saved (combined with the cash from the sale of your current car). That way you own the car, rather than it owning you. Used car doesn't mean crap car; it just means you're smart enough to let someone else pay for that initial drop in value. Buying used is the only way to go.

Joe's is happy to help with looking over the used car you are interested in purchasing. Give us a call to set up a time for us to take a look under the hood to help look for any pre-existing issues prior to you purchasing a used vehicle.

DON'T BUY NEW	DON'T LEASE	DO BUY USED
		
New cars go down in value at a jaw-dropping rate	You pay for the car, but the dealer gets to keep it	Buy with cash and let someone else pay for the drop in value

Comedy Corner

A fireman was working on the engine outside the station when he noticed a little girl nearby in a little red wagon with little ladders hung off the sides and a garden hose tightly coiled in the middle. The girl was wearing a fireman's helmet. The wagon was being pulled by her dog and her cat. The fireman walked over to take a closer look and said, "That sure is a nice fire engine." The little girl replied, "Thanks." The fireman looked a little closer. The girl had tied the wagon to her dog's collar and to the cat's testicles. The fireman said, "Little partner, I don't want to tell you how to run your rig, but if you tie that rope around the cat's collar, I think you could go faster." The little girl paused for a moment then replied, "You're probably right, but then I wouldn't have a siren."

AMAZINGLY SIMPLE HOME REMEDIES

1. Avoid cutting yourself when slicing vegetables by getting someone else to hold the vegetables while you chop.
2. Avoid arguments about the toilet seat - use the sink.
3. For high blood pressure sufferers - simply cut yourself and bleed for a few minutes thus reducing the pressure on your veins. Remember to use a timer.
4. A mouse trap placed on top of your alarm clock will prevent you from rolling over and going back to sleep after you hit the snooze button.
5. If you have a bad cough, take a large dose of laxatives. Then you'll be afraid to cough.
6. You only need two tools in life. WD-40 and Duct Tape. If it doesn't move and should, use the WD-40. If it shouldn't move and does, use the duct tape.
7. Remember - everyone seems normal until you get to know them.
8. If you can't fix it with a hammer, you've got an electrical problem.

Daily Thought: Some people are like slinkies - not really good for anything, but they bring a smile to your face when pushed down the stairs.

Apple Cranberry Cashew Salad

Ingredients:

- 2 pkg. (5 oz. each) spring mix salad greens
- 2 large apples, coarsely chopped
- 1 can (9 oz.) lightly salted cashews
- 1 pkg. (5 oz.) dried cranberries
- ½ C. shredded Parmesan Cheese

Vinaigrette Dressing

- 2/3 C. Sugar
- ½ C. Canola Oil
- 1/3 C. Cider Vinegar
- 1 tsp. ground mustard
- 1 tsp. poppy seeds
- 1 tsp. salt



Directions

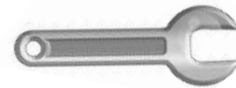
Combine the first 5 ingredients.

Whisk together ingredients for the vinaigrette.

Drizzle vinaigrette over salad and toss right before serving. Enjoy!

Congratulations! Oil Change Winners:

- October - Ed Sutrick
- November - Andy Gurlusky
- December - Doug Pedrick
- January - Zoey Becker
- February - Colleen Baus



 **HAPPY**
Easter

From Joe's Slinger Service



220 INFO HWY. COURT
SLINGER, WI 53086

Think
Spring

joesslingerservice.com



262-644-8276

Mon. – Fri. 8am–5pm

Joe's Spring Special \$169.95

Includes:

- ~Lube, Oil, Filter
(synthetic & diesel are extra cost)
- ~Top Off All Fluids
- ~Complete Coolant Flush
- ~Tire Rotation
- ~Brake Inspection

You must drop off your vehicle rather than waiting due to the length of the appointment. Customer rides are available upon request.



Coupon must be presented at time of service. One coupon per customer. Not valid in conjunction with any other offers/deals/coupons. Not valid on previous repairs. By appointment only. Some models higher. Extra charge for some TPMS systems, due to relearning system. Environmental fees and sales tax will apply. Offer expires April 30, 2020.